

Melbourne – Auckland Rate Adjustment

A rate adjustment will apply to all general and perishable cargo shipments carried on Qantas Freight marketed services between Melbourne and Auckland from 16 November 2009 until 19 December 2009 inclusive.

The following adjustments will apply in addition to current market and contract rate levels.

For loose shipments, the adjustment will be:

- Loose: 0.20c/kg

For all shipments lodged and rated as a shipper built unit ready for carriage, the adjustment will be:

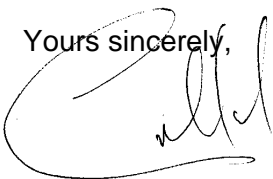
- Type 2 (main deck) AUD 350 per unit
- Type 5 AUD 300 per unit
- Type 6 AUD 150 per unit
- Type 8 (QF 321 only) AUD 100 per unit

Please note:

- **The effective date is the date the shipment is uplifted**
- The adjustment will be applicable to all shipments using a Qantas general air waybill (AWB) and flown between 16 November and 19 December 2009 inclusive
- The amount will be shown on the AWB under "Other Charges, Due Carrier" box with code **MC**.

Please contact your local Qantas Freight sales office if you require any further information.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Carel Nel", written over a large, stylized, light-colored scribble.

Carel Nel
Head of Freight Network and Yield

Sydney - Auckland Rate Adjustment

A rate adjustment will apply to all general and perishable cargo shipments carried on Qantas Freight marketed services between Sydney and Auckland from 16 November 2009 until 19 December 2009 inclusive.

The following adjustments will apply in addition to current market and contract rate levels.

For loose shipments, the adjustment will be:

- Loose: 0.10c/kg

For all shipments lodged and rated as a shipper built unit ready for carriage, the adjustment will be:

- Type 2 (main deck) AUD 250 per unit
- Type 5 AUD 200 per unit
- Type 6 AUD 100 per unit

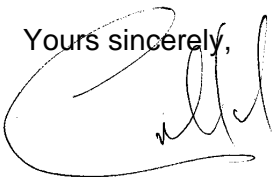
Revised contract and market rate sheets for this period will be issued. Current rate sheets will resume on 20 December 2009.

Please note:

- **The effective date is the date the shipment is uplifted**
- The adjustment will be applicable to all shipments using a Qantas general air waybill (AWB) and flown between 16 November and 19 December 2009 inclusive

Please contact your local Qantas Freight sales office if you require any further information.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Carel Nel", written over a large, stylized, light-colored scribble or watermark.

Carel Nel
Head of Freight Network and Yield